

Who We Are

HIPOWER®
A YANMAR COMPANY

COMPANY PROFILE



HIPOWER SYSTEMS is **committed to innovation** & quality products.



JOAN PLANET

Managing Director of
HIPOWER SYSTEMS

We guarantee quality and trust

With 40 years' experience in the power generation sector and linked to the Yanmar business group since 2015, we are constantly working to strengthen our position in the North American market.

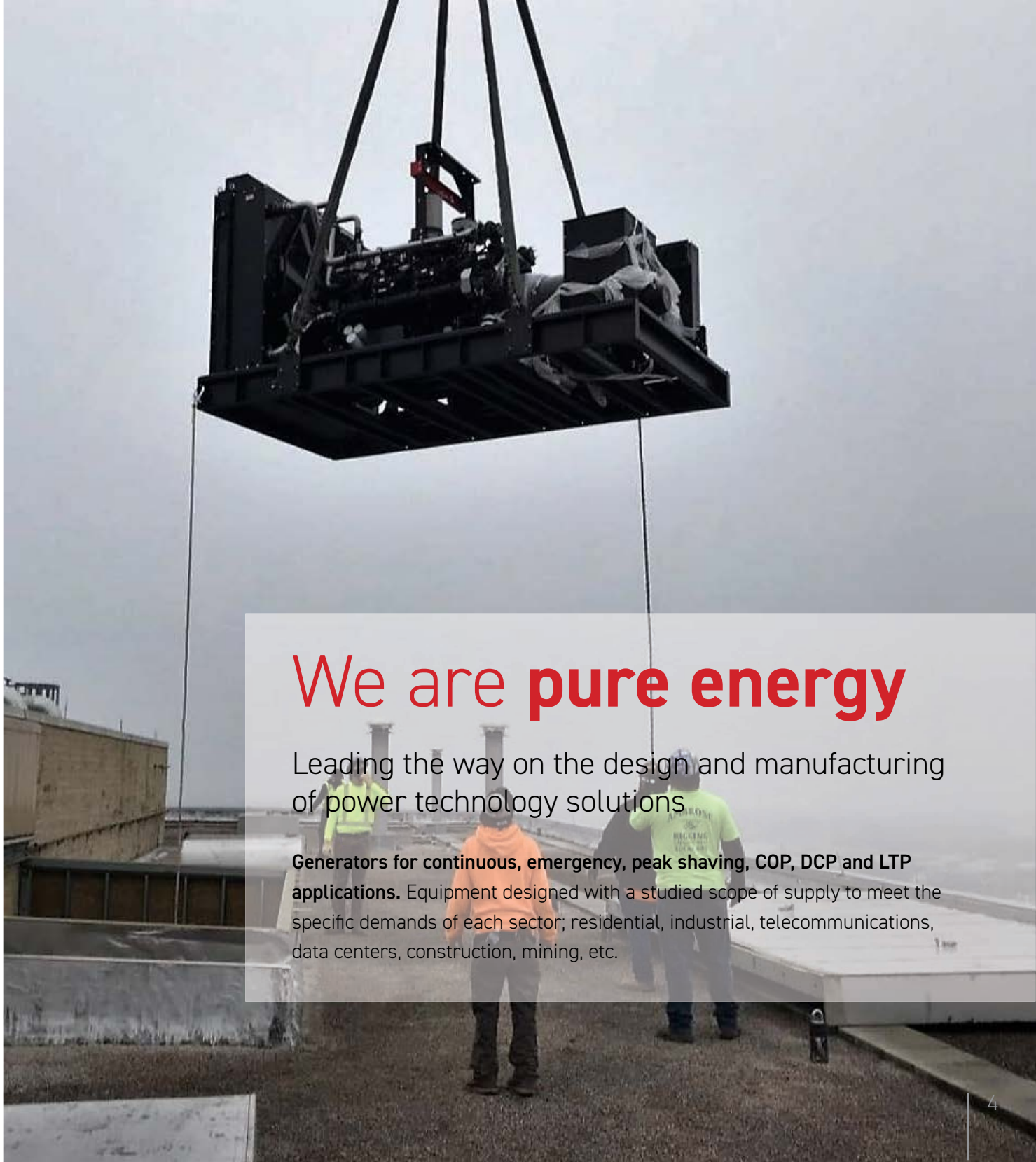
From the beginning, our commitment has been the continuous improvement of our products. We have a clear business philosophy based on enhancing our synergies with Yanmar to the fullest. Always, on the cutting-edge of the market demands, using the latest technologies, designing software and structural calculations, specialized robotics and a totally automated production system that culminates in the serial manufacture of any new line of products, which always complies with the strict requirements of the ISO quality standards.

While our superior power generation equipment positions us as strong contenders in this industry, it is our team that separates us from the competition. Our company-wide commitment to service is a reality everyday thanks to highly skilled engineers and thoroughly trained technicians who bring logical, systematic, and innovative problem-solving skills to any project.



HIPOWER SYSTEMS , is a vertically integrated power generation manufacturer, with a state-of-the-art 515,000 sq ft North American head-quarters and manufacturing center in Olathe, Kansas. As part of the YANMAR Group of companies, HIPOWER specializes in the engineering and manufacturing of Diesel and Spark-Ignited standby and mobile generator sets from 10 to 2000 kWe. Since its founding in 2004, HIPOWER SYSTEMS has enjoyed a very healthy growth in the North American marketplace. Our products are sold through a network of dealers strategically located in the U.S. and Canadian markets. These same highly qualified dealer-partners provide the end-user the industry expertise and post-sale support needed to meet any standard or unique application specifications.

Quality products, designed with the needs of the user in mind, meeting the requirements of each application and sector. Exhaustive quality controls that position our product as best-in-class in the market.



We are pure energy

Leading the way on the design and manufacturing of power technology solutions

Generators for continuous, emergency, peak shaving, COP, DCP and LTP applications. Equipment designed with a studied scope of supply to meet the specific demands of each sector; residential, industrial, telecommunications, data centers, construction, mining, etc.

A Yanmar Company

We are an international business group of reference.

In 2015, HIMOINSA became part of the Yanmar Group (Japan, 1912), a pioneer company in diesel engine technology. During its more than 100 years of history, it has developed a wide range of industrial equipment; engines, agricultural machinery and installations, construction equipment, power and marine systems and other components.

Today, Yanmar has over 25,000 employees worldwide. Yanmar's vision is to strike a balance between a comfortable society on the one hand and a low environmental impact on the other, through highly efficient and clean power, which is why it provides advanced solutions in order to achieve a sustainable future.

YES | YANMAR ENERGY SYSTEM

HIMOINSA is integrated into Yanmar's Energy Division.



TURNOVER (CONSOLIDATED)
892 \$ MILLION



EMPLOYEES
2,209



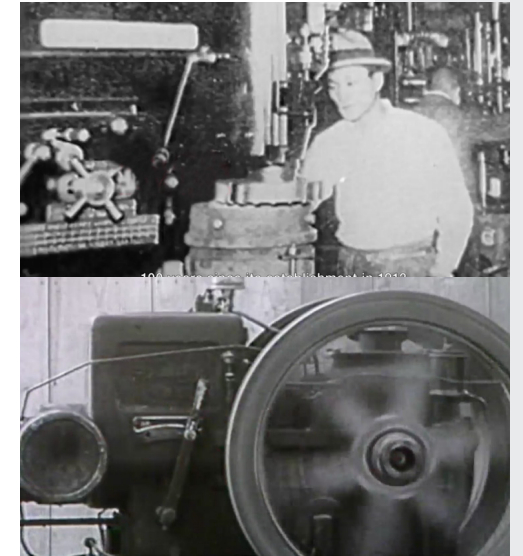
BUSINESS ACTIVITIES
Development, Manufacturing, Sales,
Installation, Maintenance, Application
Engineering and Customer Support
of Energy System Products.

Data for 2020

1912 YANMAR

Founded in Osaka by Magokichi Yamaoka, Yanmar was the first company to produce a compact diesel engine of a practical size. Originally, the main business was the sale of reconditioned gas engines. Its sales network spread very fast in Japan. In 1912 he founded a small factory for repairing and reconstructing gas engines.

Around 1920 it developed the first 3-horsepower diesel engine, developed its first tractor in 1937 and its first marine fishing engine in 1947. It was in 1967 that the company introduced the first self-propelled mini excavator



1982 HIMOINSA

Founded in Spain in 1982, HIMOINSA started to expand its commercial activity in Europe in the 1990s. In 2004 it began a process of internationalization with the start-up of factories and subsidiaries in America, Asia and Africa. As a vertical manufacturer, it has integrated the manufacture of all generator set components into its production process. To its initial portfolio of generators, HIMOINSA has included the design and manufacture of lighting towers and power storage and distribution systems, becoming one of the leading companies in the international power generation market.



2015

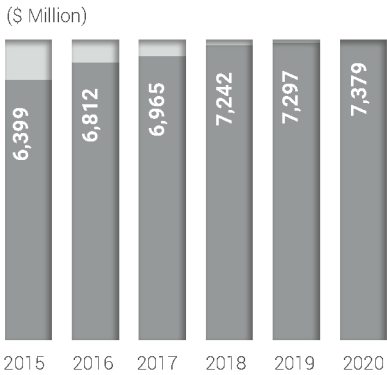
Yanmars strategic relationship with HIMOINSA began in 2015 when Yanmar Holdings Co. Ltd. acquired a majority stake in HIMOINSA. Since then, we have been part of Yanmar Energy System (founded in 2003), the international power division of Yanmar.



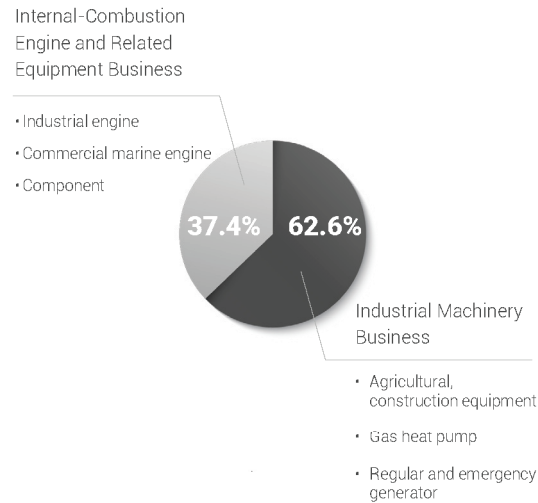
Yanmar in figures

YANMAR | FINANCIAL HIGHLIGHT

Consolidated Net Sales



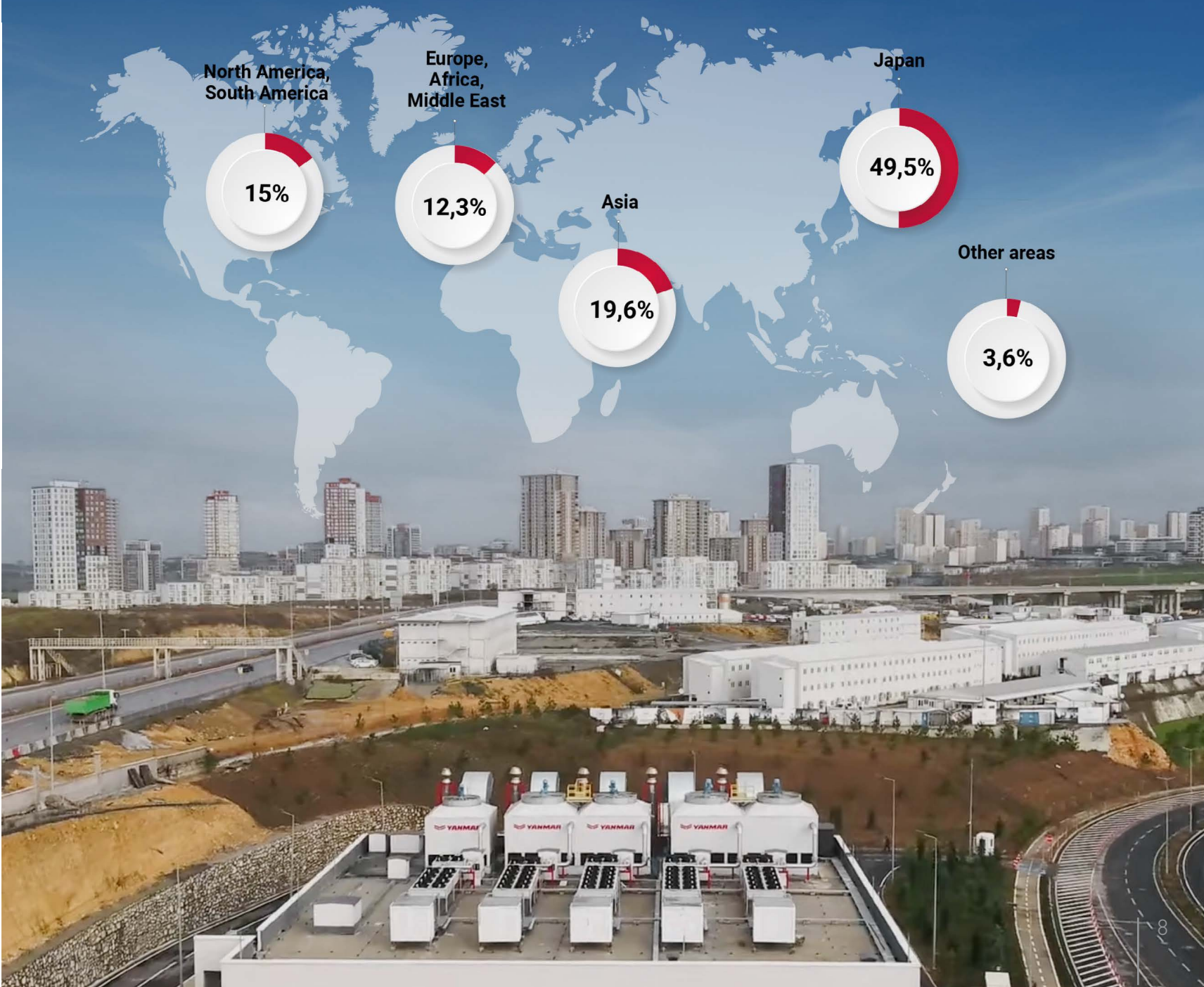
Consolidated Sales Rate by Segment



YANMAR | BUSINESS UNITS

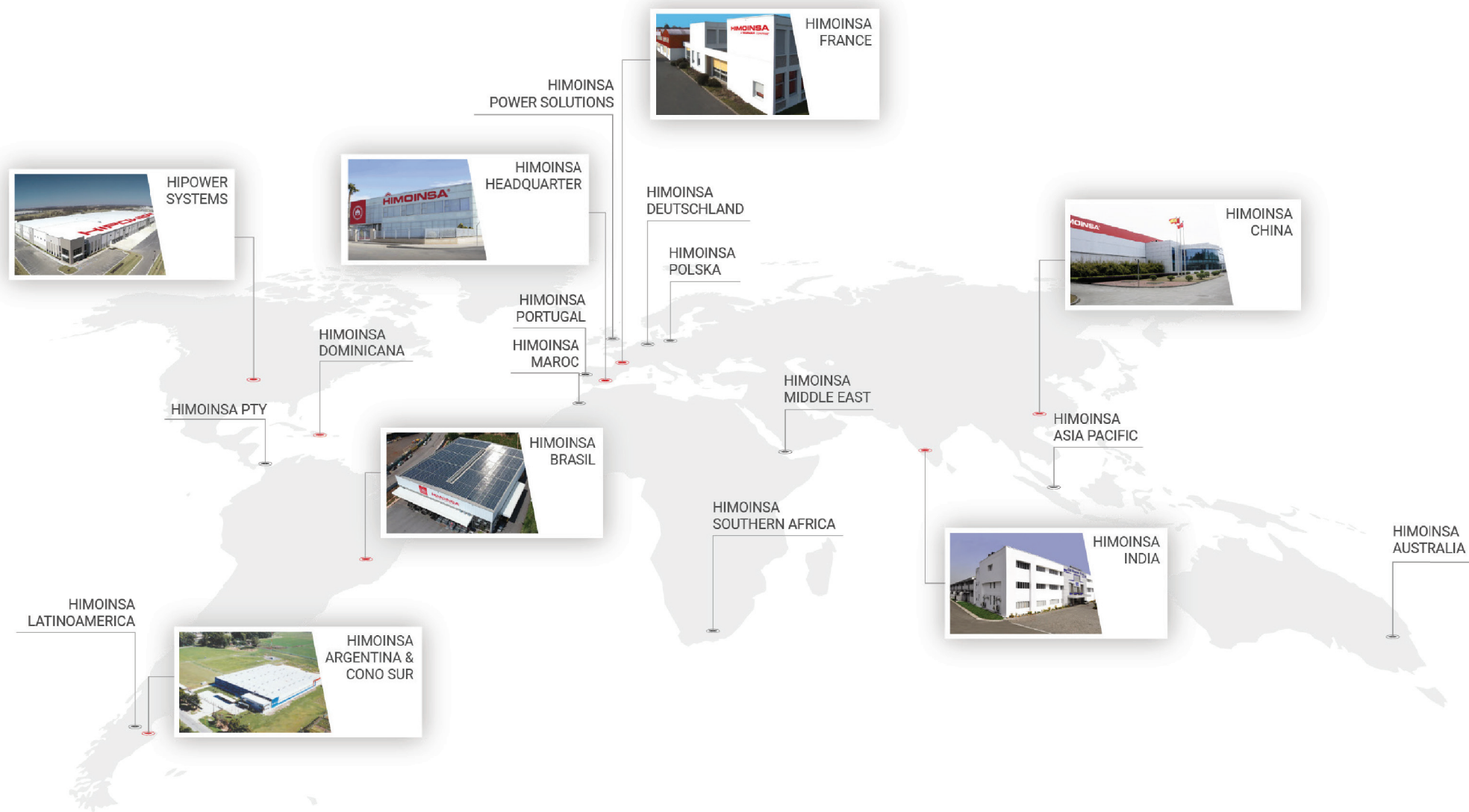


Consolidated Sales Rate by Region



Bringing the power everywhere

Production centres and commercial offices strategically located to be near you.



Headquarters, located in Spain, was established as HIMOINSA's first factory in 1982. From the 90s onwards, the company began a **process of constant internationalisation** that continues to the present day. Its factories and sales offices are strategically located to be near the customer.

Commitment to **excellence** and **customer fulfilment** are the main goals of the teams working in more than 20 HIMOINSA offices. More than 1,000 professionals whose mission is to remain close to the market, respect its environment and offer an innovative and quality product.

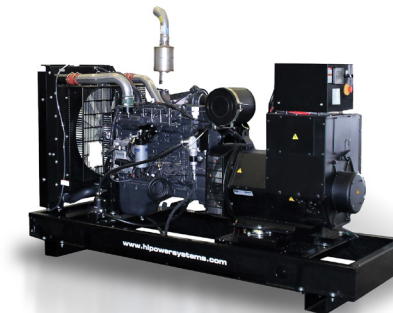
A solution to each need

HIPOWER generators are engineered specifically for the needs of the North American market.



PORTABLE POWER

Generator sets, lighting towers, power storage and distribution systems. Equipment for temporary applications, noted for their robustness and reliability for 24/7 operations, simplicity of use, low operating costs and respect for the environment



AGRICULTURE

Energy solutions for the agriculture sector looking for reliable equipment, with great autonomy, low consumption levels and long service intervals.



STANDBY POWER

Equipment for fixed installations noted for their reliability and speed of response. Generator sets capable of establishing communication with the grid and/or with other generators, able to operate in parallel, if the application so requires. Reliable back up power with an immediate response time to ensure supply continuity in the event of a failure.



POWER SOLUTIONS

Solutions that combine different power generation and storage technologies. Generator sets above 1MW for critical power supply, data centers, IPP, medium voltage, power plants, etc.



Our position as a vertical manufacturer has enabled us to take the maximum care of the quality of all the components of our product. In addition, we incorporate components from leading brands that strengthen our position in the market with a premium product. As a guarantee of this, the final product is always tested under strict quality control before it is delivered to the customer.



R&D
ENGINEERING



METAL
TREATMENT



ASSEMBLY



PROTOTYPES



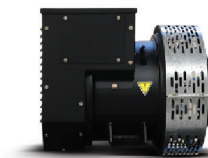
TEST BENCH

ENGINE



Quality engines and good benchmark in the international market. Performance, power and reliability of all its components.

ALTERNATOR



Top brand alternators that guarantee unbeatable performance. Reliability and durability.

CANOPY



HIPOWER produces its canopies with the latest technology in painting, soundproofing and metal treatment methods.

ELECTRONIC



We manufacture control panels and controllers incorporating the latest technology, for users looking for simplicity of operation and quality of components. Electronics designed to promote connectivity between genset.

Constantly evolving

Customer Support Excellence.

Comprehensive tools and solutions.

In a constant process of digitalization and automation, we provide the market with tools that ease its day-to-day operations; digital platforms that allow the client to access information, documentation and new functionalities related to our products; software solutions that help to size the generator in accordance with the specified technical design and installation requirements, as well as a complete exploded view catalogue that allows the user to select and request the spare part that they require with a simple click.



SIZING TOOL



QUOTE GENERATOR



SPARE PARTS



AFTER SALES



Innovation, investigation and development.

HIPOWER is committed to creating innovative solutions and quality products and, every step of the process is completed specifically to meet the unique requirements and applications of the North American market.

Our engineering design team is committed to continuous research, developing, and improving technology to assess and identify new products.



Our Mission, Vision, & Values

The main challenge in the power generation sector is undoubtedly, reducing its impact on the environment. In this respect, our commitment is absolute.

Our Research and Development centers work every day to provide increasingly clean and environmentally friendly solutions. Offering a quality service to the client is in the company's DNA. The key lies in being flexible and client focused.

Our in-depth knowledge of each local market through our network of subsidiaries and distribution centers enables us to provide a rapid and personalized response to the market.

Our Quality Policy

We strive to provide reliable and high performance solutions that consistently satisfy the needs and expectations of our customers through our kaizen activities.

Our Corporate Social Responsibility Actions

We are very committed to the environment and the community that surrounds us. We work to reduce our environmental footprint and the correct management of raw materials. In the social sphere, we are concerned

about and work for the well-being of our stakeholders, people and collectives with whom our company relates, in order to contribute to the common good.



Fostering the integration of students into the labor market through open days and factory visits by groups from universities, secondary schools, business schools, etc...



We are only as strong as those around us. HIPOWER SYSTEMS feels a responsibility to provide back to the community with both time and money. Each year we strive to make our community a little better by supporting causes big and small.



Committed to the environment through safe production policies and the design of products in accordance with emissions regulations.



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